

## **RSWC# 3014 NASPO Servers\_Storage Contract Information and Usage Instructions**

**Master Agreement No: MNWNC-109**

**State of Tennessee Contract No: 50436**

**\*EXECUTIVE BRANCH AGENCIES - PLEASE CONTACT STS  
BEFORE STARTING ANY PROJECT REQUIRING  
SERVERS AND/OR STORAGE**

### **Contract Period:**

Start Date: July 11, 2016

Initial End Date: March 31, 2020

Final End Date with Three Annual Renewal Options: July 31, 2021

**Summary/Background Information:** Restricted statewide contract #3014, NASPO Servers\_Storage includes multiple server and enterprise storage manufacturers:

HPE –	Active	Server and Storage
Dell –	Active	Server and Storage
EMC –	Active	Storage
Hitachi –	Active	Server and Storage
Cisco –	Active	Server
IBM –	Active	Server and Storage
NetApp -	Active	Storage

The contracts under this statewide are available to all state agencies and local entities.

**\*Please provide all project awards to Stephanie Landmark, CPO with pricing spreadsheets.**

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## State Contact Information

### Contract Administrator:

Stephanie Landmark  
Category Specialist  
Central Procurement Office  
(615) 741-2026  
Stephanie.Landmark@tn.gov

### Additional State Contacts

#### (Restricted Contract - All Server and Storage Operational Questions):

Renee Christiansen  
Finance and Administration, Strategic Technology Solutions (STS)  
Renee.Christiansen@tn.gov

### Vendor Contact Information:

Manufacturer	Reseller	Contact Name	Phone Number	Email
EMC		Tiffany Pabst	916-221-0294	<a href="mailto:naspo.valuepoint@emc.com">naspo.valuepoint@emc.com</a> <a href="mailto:tiffany.pabst@emc.com">tiffany.pabst@emc.com</a> <a href="mailto:bruce.priddy@dell.com">bruce.priddy@dell.com</a> <a href="mailto:Stephen_Wall@Dell.com">Stephen_Wall@Dell.com</a>
	Data Blue	Todd Sanford Kris Ingram	615-564-5951	<a href="mailto:tsanford@data-blue.com">tsanford@data-blue.com</a> <a href="mailto:kingram@lpsintegration.com">kingram@lpsintegration.com</a>
	Advizex	Ed Pruett Rebecca Sigler	615-924-4120 615-613-1412	<a href="mailto:epruett@advizex.com">epruett@advizex.com</a> <a href="mailto:rsigler@advizex.com">rsigler@advizex.com</a>
	RoundTower	Tyler West	615-840-2586	<a href="mailto:Tyler.west@roundtower.com">Tyler.west@roundtower.com</a>
	World Wide Technologies	Jeff Dunn	615-922-3931	<a href="mailto:Jeff.Dunn@wwt.com">Jeff.Dunn@wwt.com</a>
	Presidio	Trent Harris	615-866-5784	<a href="mailto:tmharris@presidio.com">tmharris@presidio.com</a>

### Emergency Call Procedures:

None

### Usage Instructions:

#### Restricted Contract Information

Strategic Technology Solutions (STS) has the right to restrict any catalog product that does not meet State standards.

Software other than EMC published software will need to go through the CPO click-wrap

approval process.

**Key Contract Information:**

Manufacturer	Reseller	Vendor ID	Contract Number
EMC		4845	50436
	Data Blue	215633	57172
	Advizex	160156	55649
	RoundTower	165846	50786
	World Wide Technologies	105513	65819
	Presidio	132929	65820

**Product and Service Schedule (PSS) Pricing and Discount Information including catalogs:**

HPE

[https://b2b.hpe.com/;jsessionid=65CADFAB5999444C634FEAF7F82EC57A.g4t8512g\\_WHA-General-Inst](https://b2b.hpe.com/;jsessionid=65CADFAB5999444C634FEAF7F82EC57A.g4t8512g_WHA-General-Inst)

Dell

<http://www.dell.com/learn/us/en/04/slg/wsca-naspo-new-for-review?c=us&l=en&s=bsd>

EMC

<http://www.emc.com/emcwsca/data-storage/index.htm>

Hitachi

<https://www.hds.com/wsca/>

Cisco

<http://www.cisco.com/c/en/us/solutions/industries/government/us-government-solutions-services/resources/government-contracts-funding-vehicles/state-local-government-contracts/naspo-valuepoint-compeq.html>

IBM

<https://www.ibm.com/industries/sled-contracts/ibm-naspo-ce-tennessee>

NetApp

<http://www.netapp.com/us/how-to-buy/wsca/index-mnwnc121.aspx>

**Discount Information:**

All contracts were awarded by the lead state of Minnesota based on the percentage discount off manufacturer catalog. Additional discounts may be found through each manufacturers listed partners/resellers. Please verify the State's minimum discounted catalog price with the reseller's quote before issuing the PO.

**Requisition and Purchase Order Generation:**

For information on how to create a requisition and/or purchase order please click on the "Agency Upgrade User Guide" link on the following page:

<http://tn.gov/generalservices/article/agency-reference-material>.

**Billing and Payment Instructions:**

Follow your agency specific rules for bill and payments.

Net payments term: **FOB Destination**

**Asset and Inventory Management:**

Follow your agency specific rules for asset and inventory management.

**Guidelines for purchases from RSWC 3014:**

RSWC 3014, the NASPO Server\_Storage contract, is based on discount from manufacturer (contract holder) catalog negotiated by the lead state of Minnesota. Each manufacturer has determined specific partners/resellers (listed on the PA and on these usage instructions) that are to be utilized when requesting quotes and placing orders. The catalogs list many products that are not standards in the State's technology architecture. **Please refer to the project flow chart below for the detailed project development and/or ordering process at the beginning of the procurement (Executive Branch Only).**

There are exceptions to the restrictions. The following provides guidelines for handling purchases of restricted products.

1. The restrictions apply to Tennessee Executive Branch agencies only. Judicial and Legislative organizations may purchase without restriction or pre-approval. Non-State entities such as local governments may also purchase without restriction or pre-approval.
2. Authorization to purchase restricted products may be requested through the existing IT-ABC standards exception process. The process and request form are available on the STS Intranet website at:  
<https://teamtn.gov/sts/article/sts-wavier-exception-process>

3. All orders must include EMC Master Contract Number: MNWNC-109 and #50436



RSWC 3014 - Project  
Flow Chart.pdf

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## **Master Agreements and NEGOTIATED Participating Addendums (PA):**

Please use the following link to locate all of the Master Agreements and negotiated PA's:

Computer Equipment, Peripherals, & Related Services 2015-2020.

This will have the most current information. It is updated by the lead state of Minnesota regularly.

<http://www.naspovaluepoint.org/#/contract-details/52/overview/general>

Click on the above link

Select the box labeled Contracts

Select the box containing the appropriate manufacturer

From this point there are two paths:

- 1) Click on the 2015-2020 MNWN\_PC\_Agreement\_HP Enterprise (Master Agreement) – Awarded discounts can be found in this document (or specific manf).
- 2) Select State of Tennessee from the section located under the Participating Addenda section. This will bring up the negotiated PA.